

# **Optimum Business Protection**

Eddy M. Leks, SH., ACIArb (Managing Partner)

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## Areas of Practice:

Property and Real Estate Law, General Corporate/Commercial, Mining, Construction, Foreign Investment, Mergers and Acquisitions, Litigation and Arbitration.

## **Past Legal Experience:**

PT Lippo Karawaci Tbk Hadiputranto, Hadinoto & Partners



#### **Education:**

University of Atmajaya (Cum-laude predicate). Currently Mr. Eddy Leks is a Master of Law candidate from University Gadjah Mada, Jakarta, Indonesia.

#### Achievement:

Mr. Eddy Leks is a recommended attorney by Legal 500 Asia Pacific and Global Law Expert in the field of real estate law in Indonesia. Moreover, Eddy is also highly recommended by Asialaw Profile in 2013 and recommended of Chambers&Partners in 2013 on Real Estate. He has also achieved a "Certificate of Introduction to International Commercial Dispute conducted by the Chartered Institute of Arbitrators and Robert Gordon University" which gained him Associate membership in the Chartered Institute of Arbitrators.

### **Practice Description:**

Eddy Leks is the founder and Managing Partner of Leks&Co. Having a legal career in mind, he started his experience in general corporate/commercial and general litigation practice area. Afterwards, he joined Hadiputranto, Hadinoto & Partners (HHP), an affiliated law office of Baker&McKenzie. There, he was working in capital market, general corporate/commercial, taxation, foreign investment and customs practice area. He left his position in HHP to join PT Lippo Karawaci Tbk, one of the biggest property and real estate development and investment company in Indonesia, where he rose to become a legal senior manager. His main responsibility is to manage company's general corporate/commercial issues, build-operate-transfer project, and acquisition of shares and assets of property project. At time of joining, he was one of the youngest legal managers of the company.

#### Office

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As a lawyer, Eddy Leks has actively involved in many of major corporate and real estate transactions. His experiences include, among others, (i) project acquisition of shares or assets of major national corporation and major multinational corporation, (ii) giving legal advice and actively preparing a build, operate and transfer agreement (iii) giving legal advice and strategy for the corporate action's purposes, especially when there is significant necessity for watchfulness and (iv) proposing the best corporate structure for the business transaction.

### **Professional Qualification**

- Admitted to bar, 2009;
- Licensed as Receiver and Administrator, 2011;
- Licensed as Capital Market Legal Consultant, 2012.

#### Affiliation:

- International Bar Association;
- LAWASIA (The Law Association for Asia and The Pacific);
- Indonesian Advocate Association (Asosiasi Advokat Indonesia);
- Indonesian Bar Association (*Perhimpunan Advokat Indonesia PERADI*);
- Chartered Institute of Arbitrators;
- Capital Market Legal Consultant Association;
- Indonesian Receiver and Administrators Association.

#### **Credentials:**

- Representing PT Indosiar Visual Mandiri Tbk in its restructuring to establish a holding company whose shares will be offered to the public through an Initial Public Offering (IPO).
- Representing PT Indocement Tunggal Prakarsa Tbk, a major Indonesian publicly listed cement company in relation to the implementation of its debt restructuring transaction and recurring transactions with its affiliates.
- Representing PT Amerta Indah Otsuka, pocari sweat producer, in an asset acquisition transaction.
- Representing Hutchison Telecommunication, a foreign major telecommunication company in a share acquisition transaction.
- Representing PT Pam Lyonnaise Jaya, a major French water company in relation to its Initial Public Offering of Bonds.
- Representing Dairy Farm International Ltd, a major foreign retail company as the offeror in a tender offer for the shares of a major Indonesian publicly listed retail company.
- Representing PT Excelcomindo Pratama, a major Indonesian telecommunications company in preparing a legal audit in relation to the initial public offering of its shares.





- Representing PT Procter & Gamble Indonesia in a financing transaction and general advice on customs regulations and their implementation in Indonesia.
- Representing PT Trans Javagas Pipeline, a local company in a value added tax dispute with a major local oil and gas company.
- Representing Dupont International, a major foreign company on agricultural regulations, their implementations, and legal documents in relation to its corporate actions.
- Representing Steiner Leisure Ltd, a major foreign spa company, in relation to localization process of its spa operation in Indonesia.
- Representing PT Bahari Cakrawala Sebuku, an Australian mining company, in a legal dispute in relation to its contract of mining.
- Representing PT Sriboga Handayani, a local flour producer, in a share acquisition and international franchise transaction.
- Representing a high net worth individual in a legal claim on the development of apartment by PT Jakarta Setiabudi International Tbk and on the development of a house by PT Lippo Karawaci Tbk.
- Representing Mr. Azahari Boer, in a legal claim with the local government on land disputes.
- Representing PT Boer Property in legal claims to its tenants that do not comply with their obligations according to the regulations by the property management.
- Representing PT Hudson Advisors Indonesia in collection and the execution of hak tanggungan.
- Representing PT ANZ Panin Bank in reviewing the agreements, corporate documents, and business licenses of the third parties.
- Representing PT Agro Indo Mas, a plantation company, in a labor legal dispute.
- Representing PT Kraft Foods International, a major foreign consumer products producer, in a general legal advice, reviewing and preparing standard agreements of supply of goods and services.
- Representing one of the largest property company in Indonesia on the formation of BOT (Build, Operate, and Transfer) agreement, multiple share and asset acquisition, joint venture scheme, joint operation scheme;
- Representing Gapura Prima Group of company on the corporate operational practices on standardization of construction agreement, conditional sale and purchase agreements, reviewing contracts with third party, and various litigation cases;
- Representing Lippo Groupon real estate investment trust transaction;
- Representing Istana Group on business process, taxation, and the most efficient way and costs in relation to the transactions, for the parties involved;
- Representing Australian company on the development of luxury villas and marina in Lombok island;
- Representing PT Alam Bali Internasional on development of luxury villas with five star hotel brand in Bali;





- Representing PT Asia Pacific Coalindo on preparation, drafting and advising the contracts between the parties in accordance with the new mining law in Indonesia;
- Representing PT Rencana Mulia Baratama on the share acquisitions, corporate operational issues, and advising on the extraordinary general meeting of shareholders;
- Representing PT Anugerah Tapin Persada on the administrative legal dispute;
- Representing PT Anugerah Tapin Persada on bankruptcy claim proceeding;
- Representing PT Bali Sunrise Beach, a property company with prominent project at Nusa Dua, Bali on its corporate operational legal issues;
- Representing one of the largest mining company in Indonesia on preparation of legal opinion in relation to the extraordinary general meeting of shareholders invitation and proceeding;
- Representing a major English water company on the corporate operational legal issues;
- Representing a major English water company on the unlawful act litigation proceeding with one of its contractor;
- Representing Lalitpur Power Generation Company Limited, part of Bajaj Group, a leading business conglomerate in India, through its subsidiary in Indonesia by performing legal due diligence on requirements of PT Jangkar Prima, managing various corporate matters, including change of shareholders, BOD/BOC, and application to Capital Investment Supervisory Board;
- Representing PT Tokyu Land Indonesia on drafting an agreement in relation to the land purchase in a strategic location in Jakarta;
- Representing PT China Harbour Indonesia in performing preliminary legal due diligence on the plan to purchase land that is strategically located in Jakarta;
- Representing PT Hatmohadji dan Kawan on drafting and reviewing its lease agreement and preparing the Memorandum of Understanding for a plan to purchase a land in Jakarta;
- Representing PT Jakarta Setiabudi Internasional Tbk on reviewing technical assistance agreement and hotel management agreement for its plan to construct a serviced apartment in Jakarta with a five-star hotel operator;
- Representing PT Almaron Perkasa, part of Lippo Group, on reviewing draft of Memorandum of Understanding on the plan to construct a serviced apartment in Kemang Village;
- Representing PT Setia Meranti on reviewing draft of Technical Assistance Agreement and Hotel Management Agreement to construct a budget hotel in Jakarta, with a well-known international hotel operator;
- Representing PT Newland Indoraya, part of Dua Kelinci Group, on reviewing draft of Master Agreement and Lease Agreement to construct a budget hotel in Surabaya, with an international hotel operator;
- Representing PT Menara Abadi Megah, part of Lippo Group, on drafting a Conditional Sale and Purchase Agreement, performing legal due diligence on the purchase of the best hotel in Manado, Indonesia;
- Representing PT Blue Reflexions on drafting a Conditional Sale and Purchase Agreement and performing a legal due diligence on a hotel in Lombok;





- Representing PT Pacific Palm Industries on two cases of land dispute over its land in Dumai, Riau;
- Representing PT Kapuk Naga Indah, part of Agung Sedayu Group, on a cooperation agreement with an international contractor for its huge reclamation project;
- Representing PT Duta Bhakti on preparing a legal opinion for the interest of bank for its security purpose;
- Representing PT Dewata Agung Wibawa on a sale and purchase of asset transaction, of which asset is located in Bali, Indonesia;
- Representing Jiangsu Zhonglian Aluminium, Co., Ltd on performing a full legal due diligence in relation to the plan to acquire all the shares in the target company, a manufacturing company in Indonesia;
- Representing PT Sony Indonesia on its labor dispute with one of its employees;
- Representing PT Trada Prima Persada, part of Kompak Group, on international franchise agreement with an international franchisor and joint venture agreement;
- Representing PT Toba Pulp Lestari Tbk on administrative litigation in relation to the labor accident of one of its employees;
- Representing PT Schneider Electric Indonesia on its joint venture transaction with its partner;
- Representing PT Pelangi Indah Canindo Tbk on its joint venture transaction with its partner;
- Representing PT Bank Negara Indonesia Tbk on preparing a legal opinion in relation to the utilization of its real estate unutilized assets;
- Representing PT Elite Prima Hutama, part of Pakuwon Group, on providing a legal memorandum in relation to the dispute between its tenants with third party and on the termination of Conditional Sale and Purchase Agreement of its apartment;
- Representing PT Valvindo Megah on a legal dispute through arbitration in Jakarta;
- Representing PT Harvest Bangun Terpadu on a Build-Operate-Transfer Agreement;
- Representing Meily Trading on a sale and purchase of shares transaction of a mining company in Indonesia;
- Representing Palace Resources Ltd on performing a legal due diligence over mining legal issues of a mining company in Indonesia.

#### **Publications:**

- Article Publication in International Bar Association Newsletter February 2010;
- Article Publication in International Bar Association Newsletter September 2010;
- Interview by Tabloid "RUMAH" October 2010;
- Article Publication in Lawasia Update December 2010;
- Interview by Tabloid "RUMAH" December 2010;
- Interview by Tabloid Nova January 2011;





- Legal Aspects on Strata Title Super Block Development in Indonesia;
- Overview of Real Estate Law in Indonesia for Foreigner or Foreign Entity;
- Article Publication in International Bar Association Newsletter March 2011;
- Article Publication in International Bar Association Newsletter September 2012;
- Article Publication in Forbes Indonesia magazine November 2012;
- Interviewed by Esquire magazine November 2012;
- Article Publication in Forbes Indonesia January 2013;
- Regular legal columnist in Property&Bank magazine, leading property magazine in Indonesia;
- Regular legal columnist at Kontan Blog.

#### Seminar and Workshops:

- Workshop, as the speaker, on Retail Property conducted by GMT Institute. 14 November 2011. Wisma GMT Institute Jakarta.
- Intensive Course on Mining Law, by the Energy & Mining Law Institution. 23, 24, 30 June 01, 07, 08 July 2011.
  Gedung II BPPT, Jakarta.
- Managing Fraud Risk, by Center for Risk Management Studies. 24 May 2011. Aryaduta Hotel, Jakarta.
- FIDIC International Training Programme: *Training Seminar on The Practical Use of FIDIC Conditions of Contract Multilateral Development Bank Harmonised Edition*.8-10 December 2010. Balai Kartini Exhibition & Convention Center, Jakarta, Indonesia.
- Conference on 'Expanding Opportunity of Investment in Indonesia', held by Ikatan Purnabhakti Badan Koordinasi Penanaman Modal. 18-19 Mei 2011. Hotel Bidakara, Jakarta.
- Conference on 'Preparation and Strategy that has to be owned by Lawyer and Entrepreneur in order to Go International', held by PERADI. 24 November 2010, Jakarta.
- Conference on 'Strategy to Prepare Legal Due Diligence Without Mistake', held by Hukumonline. 30 November 2010. Jakarta.
- Workshop on Certified Property Analyst, held by Panangian School of Property in association with Pusat Studi Properti Indonesia. 8 September 2010. Panangian School of Property, Jakarta.
- Training For the Legal Expert In Property, held by Tarumanegara University. 1-30 July 2010. Tarumanegara University, Jakarta.
- Workshop on Certified 'Legal Due Diligence', held by Energy and Mining Law Institute (EMLI). 1 December 2011, Jakarta.





- Workshop on Certified 'Understanding Effective and Measurable Strategy in Managing Consumer Legal Claim', held by Hukumonline. 29 February 2012, Jakarta.
- Workshop on Certified 'Critics on Condominium Law from Many Perspectives', held by Forum Kajian dan Konsultasi Pertanahan. 6 June 2012, Jakarta.
- Workshop on Certified 'Arbitration as an Alternative Dispute Settlement ', held by Hukumonline. 16-17 July 2012, Jakarta.
- Workshop on Certified 'Legal Obligation by Franchise Entrepreneur in Indonesia after the Issuance of PERMENDAG No.53/20012', held by Hukumonline. 27 September, Jakarta.
- Workshop on Certified International Commercial Arbitration, held by BANI Arbitration Center RODYK & DAVIDSON LLP. 1 November 2012, Jakarta.

#### **Recommendations From Others:**

"Eddy Leks is smart and sharp lawyer. He has the passion on continuous learning. He can manage his work well, even when it is under pressure. He is able to cooperate and coordinate with company's team nicely, and the most important thing is, he gets the job done."

- Stephen Purwanto, Legal Director PT Lippo Karawaci Tbk

"I once worked together in one project with Eddy Leks (Eddy). I have had the distinct pleasure of working with Eddy. He is a good lawyer and I could see his tireless efforts to serve his client with upmost quality of work. He paid attentions to all details and dealt with any problems promptly without any hesitations. I find that he is resourceful in the property matter (both at legal and practical issues) although he is also knowledgeable in certain corporate matters. As an in-house counsel, he brought his commercial perspective to his work. This quality distinguishes him from other lawyers. On top of that, from my experience, I can say that he is a trustworthy person."

— Andi Yusuf Kadir, Senior Associate, Dispute Resolution, Hadiputranto, Hadinoto & Partners (Baker & McKenzie), was with another company when working with Eddy at Leks&Co

"Very intuitive, smart, creative and helpful. Just visit his blog on http://eddyleks.com and we will see all about his personality." — Gunawan HP, *Chief Internal Audit, PT Lippo Karawaci Tbk.*, was with another company when working with Eddy at Leks&Co

"Eddy is a great guy to work with. A combination of his previous careers as practicing lawyer and in-house counsel should benefit others in obtaining advice that contains the "sense" of theory as well as commercial point of view."

- Riza Buditomo, Legal Consultant, Hadiputranto, Hadinoto & Partners a member of Baker & McKenzie International, a Swiss Verein, worked directly with Eddy at Leks&Co





"Eddy is an excellent lawyer with broad perspective of knowledge and insight. Despite his key specialization in Property Law, I witnessed his strength in many areas of law practices. His warmth and sincere personality also added value that you cannot just find in any typical lawyer."

— Yuwono Wirastomo, ATM Management - Manager, Citi, was with another company when working with Eddy at PT Lippo Karawaci Tbk

"There are lots of energetic, young, smart, and talented lawyers now a days; but only few are equipped with discernment, wisdom to decide and to excel, and Eddy Leks is one of a thousand. His goal and orientation is to meet clients satisfaction, so no worries, try and hire Leks and Co, this guy will meet your standard."

- Stephan A.H., S.H., M.Kn. - Head Department of Corporate Legal - PT. Lippo Karawaci, Tbk.

